Advancing Equitable Harm Reduction Outreach (AEHRO)

Request for Proposals (RFP)
Informational Webinar

November 17, 2023

Direct Questions to: ivp@naccho.org with subject line “AEHRO Question”
About NACCHO

- Non-profit membership serving approximately 2,800 local health departments (LHDs) across the country
- Provides capacity-building resources to support LHDs
- Advocates on behalf of LHDs with federal policymakers
Poll 1
ADVANCING EQUITABLE HARM REDUCTION OUTREACH

Release Date: November 8, 2023
Applications Due: December 8, 2023 at 11:59 PM ET

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NACCHO

Request for Proposals

RFP p. 0

Question break

Question break

Closing Q&A
Overview

• For organizations sustaining or expanding harm reduction services to Black, Indigenous, and People of Color who use drugs
• Up to 15 awards
• Up to $85,000 per award
• Funds may not be used to purchase naloxone, pipes, or syringes
• Project period February 1 – July 31, 2024 (6 months)
• Applications due by Friday, December 8th at 11:59pm EST
• Selections made on or around Friday, January 5th
Acknowledgement and Feedback Form

We recognize that flexible, long-term funding best supports harm reduction capacity building, however for this RFP we are working within the constraints of our current funding cycle. The NACCHO OVIP team is committed to improving and expanding our support for community-based harm reduction.

Feedback form to inform our future work: https://forms.office.com/r/teu5teW6wT
Purpose and Background

• Purpose: support harm reduction services for Black, Indigenous, and People of Color who use drugs
• Inequitable impact of the “war on drugs”
• Harm reduction addresses drug-related health impacts and promotes health and dignity for people who use drugs
Eligibility and Contract Terms

• Organizations that currently distributes safer use supplies
  o Must include syringes & pipes unless operating in states where illegal
  o Fiscal agents are allowed
• Have an active registration with SAM.gov
• Be able to agree to NACCHO’s standard contract language
  • Email for copies specific to FL and TX
Question Break

Questions about NACCHO, RFP Overview and Purpose, or Eligibility
Project Goals and Activities

- Serve, include, and meaningfully engage a specific population of Black, Indigenous, and People of Color who use drugs with harm reduction.

- **Note:** funds do not need to be used only for services for the population(s) of focus (e.g., may be used for harm reduction program-wide operational costs)
Project Goals and Activities

• May implement, expand, or sustain activities
• **Example** activities include
  • Distributing harm reduction supplies
  • Providing non-clinical supportive services and education to support harm reduction
  • Paying for expertise of people from population(s) of focus with living experience
  • Relevant professional development for staff

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Project Requirements

Payment will be based on satisfactory completion of contract deliverables, likely:

- A project workplan
- Participation in monthly calls
- Three project update reports
- One public-facing presentation or post
- Completion of end of project survey or interview
Project Support

NACCHO will provide support on:

- Budgets, contracts, and invoicing
- Templates for deliverables & feedback on drafts
- Monthly cohort call
- Opportunities for technical assistance
Question Break

Questions about Project Activities, Requirements, or Support
Application Instructions

• STEP ONE – Prework
  • Read RFP
  • Ensure you are eligible
  • Confirm/apply for SAM.gov reg
  • Create account to access application
  • Request letters of support if needed

• STEP TWO  – Gather Contract Documents
• STEP THREE  – Develop Application Narrative
• STEP FOUR  – Develop Budget
• STEP FIVE – Submit Online Application Form

RFP p. 5-13
Step Two - Gather Contract Documents

- Vendor Information Form
- Certification of Non-Debarment
- W-9
- FFATA form
- SAM.gov registration
- Budget documents
## Step Three - Application Narrative

<table>
<thead>
<tr>
<th>Section</th>
<th>Scoring</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Background</td>
<td>0%</td>
<td>Summarize application, eligibility information</td>
</tr>
<tr>
<td>Organization and Services</td>
<td>28%</td>
<td>Demonstrate following harm reduction principles, low barrier services, serving &amp; meaningful inclusion of BIPOC populations</td>
</tr>
<tr>
<td>Description</td>
<td></td>
<td>Extra section for fiscal agents</td>
</tr>
<tr>
<td>Organizational and Community</td>
<td>28%</td>
<td>Describe population(s) of focus (PoFs), demonstrate clear need using quantitative or qualitative public health or program data, anecdotal information</td>
</tr>
<tr>
<td>Need</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Proposed Project</td>
<td>28%</td>
<td>Workplan. Direct connection to needs described above, feasibility, tailoring to &amp; inclusion of PoF(s), evidence-based/informed</td>
</tr>
<tr>
<td>Capacity</td>
<td>16%</td>
<td>Ability to complete project, support from key partners, staff with lived/living experience and from PoF, commitment to sustainability</td>
</tr>
</tbody>
</table>
## Step Three - Application Narrative, Workplan

### Objective 1. Distribute 4,000 safer smoking and sniff kits through our drop-in center and mobile outreach unit.

<table>
<thead>
<tr>
<th>Action Plan</th>
<th>Activities</th>
<th>Staff</th>
<th>Timeline</th>
<th>Activity Type</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>1a) Pay older Black participants to help us choose new locations for outreach accessible to older Black people who use drugs</td>
<td>Hannah Loynds &amp; Lane Davis</td>
<td>1/16/2024 - 2/16/2024</td>
<td>Implementation - this is a new activity for us</td>
</tr>
<tr>
<td></td>
<td>1b) Distribute safer smoking and sniff kits at the drop-in center and at newly selected mobile outreach locations</td>
<td>All outreach staff</td>
<td>1/1/2024 - 6/30/2024</td>
<td>Expansion - we will expand the scope of this activity</td>
</tr>
<tr>
<td></td>
<td>1c) Pay up to five older Black participants to spread the word about new locations and distribute harm reduction supplies including safer smoking and sniffing kits</td>
<td>Hannah Loynds &amp; Lane Davis</td>
<td>2/16/2024 - 6/30/2024</td>
<td>Implementation - this is a new activity for us</td>
</tr>
<tr>
<td></td>
<td>1d) Assess success of outreach at each new location through informal feedback from paid participant distributors and through data on distribution in each new location</td>
<td>Hannah Loynds, Lane Davis, and outreach staff</td>
<td>6/1/2024 - 6/30/2024</td>
<td>Sustainability - we already do this activity &amp; will continue</td>
</tr>
</tbody>
</table>

### Additional Information (optional)

Results of our 2021 annual survey showed demand for safer smoking and sniffing kits among older (over 50) Black participants in particular. We added these kits in 2022, and propose to expand distribution with a focus on older Black participants by paying participants from this group to help us choose new locations for our regular outreach.

### Objective 2. Establish a weekly activity night to increase accessibility of skill building and supportive services relevant to unhoused Black participants.

<table>
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</thead>
<tbody>
<tr>
<td></td>
<td>1a) Reach out to local organizations about providing training (e.g., “know your rights” legal training, wound care) and services (e.g., support groups, art nights, movie nights) and to participants during activity nights, prioritizing services provided by Black vendors</td>
<td>Hannah Loynds</td>
<td>1/16/2024 - 6/30/2024</td>
<td>Expansion - we will expand the scope of this activity</td>
</tr>
<tr>
<td></td>
<td>1b) Pay unhoused Black participant artists to develop posters to advertise the activity nights</td>
<td>Lane Davis</td>
<td>1/16/2024 - 2/16/2024</td>
<td>Sustainability - we already do this activity &amp; will continue</td>
</tr>
<tr>
<td></td>
<td>1c) Make suggestion box available so participants can request specific activities and trainings</td>
<td>Hannah Loynds &amp; Lane Davis</td>
<td>1/1/2024 - 6/30/2024</td>
<td>Sustainability - we already do this activity &amp; will continue</td>
</tr>
<tr>
<td></td>
<td>1d) Offer Lyft rides for participants to and from the drop-in center for activity nights</td>
<td>Outreach staff</td>
<td>1/1/2024 - 6/30/2024</td>
<td>Sustainability - we already do this activity &amp; will continue</td>
</tr>
</tbody>
</table>
Step Four – Budget

- Not scored
- Budgets reviewed and approved individually
Step Four – Budget, Example Costs

• Example potentially allowable costs
  • Supplies such as injection and smoking supplies other than syringes and pipes, wound care kits, test strips
  • Non-clinical services and staff time such as transportation, yoga and wellness service, peer support, case management
  • Gift cards and snacks (requires additional approval)

• Unallowable costs
  • Naloxone, syringes, pipes
  • Equipment purchases over $5k
  • Clinical services
Step Four – Budget, Components

• 6-month budget from February 1, 2024 – July 31, 2024
• Components
  • Excel budget
  • Word budget narrative
  • If applicable
    • Indirect rate documentation
    • Incentives/gift card approval form
    • Food approval form
Step Five – Submit Online Application Form

• OpenWater platform
• Create or use MyNACCHO.org account
• Add information and upload all documents directly on site
• Applicants will receive a confirmation of receipt
Award Selection and Notification Process

• Applications due by **Friday, December 8th at 11:59 PM ET**
• Notified by **Friday, January 5, 2024.**
• Designed point of contact to confirm acceptance of award and make budget revisions within 5 business days
Q & A
Poll 2
Closing

• These a recording of this call will be posted here: https://www.naccho.org/programs/community-health/injury-and-violence#AEHRO

• You may e-mail additional questions to ivp@naccho.org with subject line “AEHRO Question”
This webinar has now ended.
You may disconnect.

Thank you!