





Beth Hess NACCHO Communications Specialist











Empowering You









Thinking Strategically







Identify a Goal: Get Specific

- Volunteer retention
- Volunteer recruitment
- Sustaining new partnerships
- Building new partnerships
- Funding
- Advocacy







Who will help you reach your goal?







Inspire Action







Share at Your Table

- Goal
- Audience
- Action







Share

- Goal
- Audience
- Action







Craft a Compelling Story

- Number
- •Story
- •lmage







Example

- Goal: Encourage investment in the MRC
- Audience: Senators for my state
- Action: Financial support for MRC in next fiscal year's budget





Example

\$132 million in workforce savings







At Your Table

• Determine a...

- Goal
- Audience
- Action



- Craft a Compelling Story
- Number
- Story
- Image

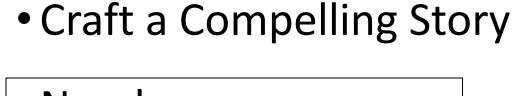




Share

• Determine a...

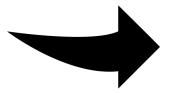
- Goal
- Audience
- Action





• Image

Story







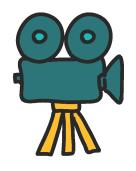
Tools to Deliver Your Story

























Next Steps

 Identify what you have already, what's missing, and how you will collect new information in a systematic way.

How can you repurpose your story?

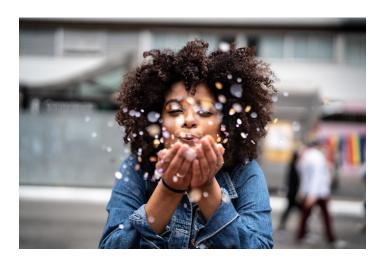
How can you use your story in advocacy?





Wish List

What communications tools, resources, trainings, or other support would help to accomplish your goal?







Celebrate Your Unit

Share your unit's successes and accomplishments— "big" and "small."







Thank You!

Questions? Stories to share?

Let's connect!

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